

Deals Concluded in 2009

| BASED | INDUSTRY SECTOR | AMOUNT OF INFORMAL INVESTMENT |
|------------------------|-----------------------------|--------------------------------------|
| East of Scotland | Energy, Water & Enviro | £160K |
| West of Scotland | Gas/Manufacturing | £191K |
| West of Scotland | IT Support | £600K |
| East of Scotland | Science Engineering | £500K |
| East of Scotland | Thermal Imaging | £400K |
| West of Scotland | Instrumentation - Life Sci. | £525K |
| East of Scotland | Software/IT | £205K |
| East of Scotland | Display Technology | £435K |
| West of Scotland | Medical Devices | £1M |
| East of Scotland | Multimedia | £180K |
| East of Scotland | Software/Software Service | £200K |
| East of Scotland | Radio Frequency ID | £246K |
| East of Scotland | Computer Services | £350K |
| East of Scotland | Software/Software Service | £456K |
| East of Scotland | Optoelectronics | £100K |
| Borders | Home & Garden | £30K |
| North East of Scotland | Biotech/Life Sciences | £450K |
| East of Scotland | Telecoms Software | £550K |
| West of Scotland | Small Product Manu. | £50K |
| West of Scotland | Medical Devices | £325K |
| East of Scotland | Data Communications | £250K |
| West of Scotland | Life Sciences | £286K |
| Central Scotland | Water Engineering | £205K |
| West of Scotland | Packaging | £50K |
| North East of Scotland | Biotech/Life Sciences | £160K |
| Central Scotland | Waste Management | £150K |
| West of Scotland | IT Support | £114K |
| East of Scotland | Education | £515K |
| West of Scotland | Medical Devices | £503K |
| East of Scotland | Electronics | £772K |
| East of Scotland | Test Instrumentation | £125K |
| West of Scotland | Manufacturing | £500K |
| West of Scotland | Small Product Manu. | £30K |
| West of Scotland | Utility Instrumentation | £262K |
| East of Scotland | Pharmaceuticals | £370K |
| Borders | Home & Garden | £10K |
| East of Scotland | Infra Red Sensor Tech. | £1.1M |
| North East of Scotland | Biotech/Life Sciences | £440K |

| | | |
|------------------------|-----------------------------|--------------|
| Central Scotland | Water Engineering | £320K |
| Central Scotland | Manufacturing | £336K |
| Central Scotland | Sports Events | £3M |
| Central Scotland | Component Manufacture | £325K |
| East of Scotland | Software/Software Service | £100K |
| East of Scotland | Biotech/Life Sciences | £2.4M |
| West of Scotland | Leisure & Entertainment | £75K |
| North East of Scotland | Biotech/Life Sciences | £290K |
| West of Scotland | Biotech/Life Sciences | £156K |
| West of Scotland | Manufacturing | £233K |
| West of Scotland | Medical Devices | £1.3M |
| West of Scotland | Business Services | £100K |
| Central Scotland | Waste Management | £100K |
| East of Scotland | Telecoms/Software | £500K |
| East of Scotland | Medical Devices | £45K |
| West of Scotland | Media | £80K |
| West of Scotland | Collaborative Software | £180K |
| East of Scotland | Instrumentation - Life Sci. | £76K |
| East of Scotland | Software | £967K |
| East of Scotland | Packaging | £200K |
| East of Scotland | Life Sciences | £330K |
| East of Scotland | Science Engineering | £429K |
| East of Scotland | Biotechnology | £300K |
| East of Scotland | Manufacturing | £25K |
| West of Scotland | Small Product Manu. | £43K |
| East of Scotland | Diagnostic Products | £800K |
| East of Scotland | Biotech/Life Sciences | £750K |
| East of Scotland | Renewable Energy | £348K |
| West of Scotland | Gas/Manufacturing | £423K |
| East of Scotland | Instrumentation - Life Sci. | £98K |
| Borders | Pharmaceuticals | £332K |
| West of Scotland | Software/Software Service | £100K |
| East of Scotland | Natural Sciences/Eng. | £1.2M |
| East of Scotland | Computer Services | £50K |
| West of Scotland | Biotech/Life Sciences | £25K |