

Deals Concluded in 2008

BASED	INDUSTRY SECTOR	AMOUNT OF INFORMAL INVESTMENT
Tayside	Biotech/Life Sciences	£844K
Tayside	Biotech/Life Sciences	£80K
Edinburgh	Electronics	£400K
Grampian	Medical Devices	£400K
Dunbartonshire	Biopharmaceuticals	£172K
Lanarkshire	E-Learning/Creative Media	£75K
Borders	Engineering	£100K
Forth Valley	Internet TV	£60K
Edinburgh	Biotech/Life Sciences	£55K
Edinburgh	Biotech/Life Sciences	£427K
Edinburgh	Education	£250K
Edinburgh	Optoelectronics	£90K
Glasgow	Collaborative Software	£54K
Forth Valley	Water Purification	£20K
Ayrshire	Life Sciences	£1K
Borders	Home & Garden	£30K
Forth Valley	Gas Sensing Technology	£211K
Edinburgh	Instrumentation & Control Systems	£178K
Tayside	Manufacturing	£20K
Edinburgh	Waste Management	£300K
Renfrewshire	Small Product Manufacture	£350K
Edinburgh	Diagnostic Products & Services	£603K
Dunbartonshire	Multimedia	£145K
Edinburgh	Diagnostic Products & Services	£37K
Glasgow	Life Sciences	£248K
Borders	Home & Garden	£10K
Edinburgh	Software/IT	£283K
Edinburgh	Gas/Manufacturing	£53K
Lanarkshire	Packaging	£200K
Lanarkshire	Medical Devices	£325K
Edinburgh	IT	£26K
Edinburgh	Renewable Energy	£300K
Lanarkshire	Manufacturing	£255K
Edinburgh	Semiconductor	£397K

	Manufacturing	
Glasgow	Medical Devices	£515K
Edinburgh	Software & Software Services	£165K
Edinburgh	Biotechnology	£149K
Edinburgh	Software & Software Services	£140K
Borders	Home & Garden	£15K
Ayrshire	Biotech/Life Sciences	£50K
Borders	Pharmaceuticals	£173K
Dunbartonshire	Pharmaceuticals	£395K
Edinburgh	Science Engineering	£92K
Fife	Audio Technology	£20K
Renfrewshire	Small Product Manufacture	£175K
Grampian	Biotech/Life Sciences	£215K
Lanarkshire	Manufacturing	£110K
Grampian	Diagnostic Products & Services	£49K
Edinburgh	IT	£53K
Forth Valley	Water Purification	£25K
Fife	Innovative Software	£345K
Renfrewshire	Software & Software Services	£510K
Forth Valley	Waste Management	£75K
Fife	Telephonic	£149K
Edinburgh	Optoelectronics	£82K
Edinburgh	Biotechnology	£149K
Edinburgh	Biotechnology	£391K
Lanarkshire	Packaging	£40K
Edinburgh	Energy & Water & Environmental	£31K
Edinburgh	Pharmaceuticals	£113K
Glasgow	Aquaculture Technology	£25K
Edinburgh	Gas/Manufacturing	£86K
Edinburgh	Software & Software	£82K
Glasgow	Biotech/Life Sciences	£281K
Borders	Home & Garden	£10K
Edinburgh	Manufacturing/Wholesale	£50K
Grampian	Biotech/Life Sciences	£45K
Tayside	Software/IT	£40K
Glasgow	Medical Devices	£258K
Tayside	Biotech/Life Sciences	£79K
Edinburgh	Aviation Software	£145K
Tayside	Medical Devices	£148K